## BALANCE SHEET As at Jun. 30th, 2010

|  |      |                    | Unit: VND                |
|--|------|--------------------|--------------------------|
| Items  | Note | Ending balance     | <b>Beginning Balance</b> |
|  |      |                    |                          |
| A. ASSETS  |      |                    |                          |
| I. Cash and precious metals                                  | 3    | 4.349.669.760.322  | 6.838.617.335.281        |
| II. Balances with the State Bank of Vietnam                  | 4    | 1.169.523.230.852  | 2.115.265.155.137        |
| III. Cash, precious metals at other credit institutions      | 5    | 12.887.010.513.625 | 6.976.108.683.977        |
| 1. Deposits at other credit institutions                     |      | 12.887.010.513.625 | 6.777.637.500.379        |
| 2. Loans at other credit institutions                        |      |                    | 198.471.183.598          |
| 3. Provisions for loss on loans to other credit institutions |      |                    |                          |
| IV. Securities trading                                       |      | 24.689.030.323     | 98.823.528.310           |
| 1. Securities trading  | 6    | 29.483.884.455     | 108.696.543.736          |
| 2. Provision for devaluation of securities trading           | 6    | (4.794.854.132)    | (9.873.015.426)          |
| V. Derivative tools and other financial assets               | 7    |                    | 4.121.834.722            |
| VI. Loans and advances to customers                          |      | 42.527.650.321.099 | 38.003.086.033.255       |
| 1. Loans and advances to customers                           | 8    | 42.929.095.526.863 | 38.381.854.834.878       |
| 2. Provision for loss on loans and advances to customers     |      | (401.445.205.764)  | (378.768.801.623)        |
| VII. Investments in securities                               | 9    | 9.066.269.080.672  | 8.401.390.843.906        |
| 1. Securities available for sale                             | 10.1 | 186.340.207.187    | 332.515.107.832          |
| 2. Securities held to maturity date                          | 10.2 | 8.935.638.142.172  | 8.165.783.088.426        |
| 3. Provision for devaluation of securities invested          | 10.1 | (55.709.268.687)   | (96.907.352.352)         |
| VIII. Long-term investment                                   | 11   | 1.100.926.397.103  | 766.468.328.230          |
| 1. Investments in subsidiaries                               |      |                    |                          |
| 2. Investments in joint-venture                              | 11   |                    |                          |
| 3. Investments in associated companies                       |      | 160.350.000.000    | 145.350.000.000          |
| 4. Other long term investment                                | 12   | 994.520.780.000    | 679.335.450.000          |
| 5. Provision for devaluation of long-term investments        | 12   | (53.944.382.897)   | (58.217.121.770)         |
| IX. Fixed asset  |      | 907.920.765.579    | 937.558.069.784          |
| 1. Tangible fixed assets                                     | 13   | 404.183.159.366    | 430.282.056.229          |
| - Historical cost  |      | 596.541.084.966    | 586.088.713.847          |
| - Accumulated depreciation                                   |      | (192.357.925.600)  | (155.806.657.618)        |
| 2. Financial leasing assets                                  | 15   |                    |                          |
| - Historical cost  |      |                    |                          |
| - Accumulated depreciation                                   |      |                    |                          |
| 3. Intangible fixed assets                                   | 14   | 503.737.606.213    | 507.276.013.555          |
| - Historical cost  |      | 536.376.356.265    | 536.376.356.265          |
| - Accumulated depreciation                                   |      | (32.638.750.052)   | (29.100.342.710)         |
| X. Properties  |      |                    |                          |
| - Historical cost  |      |                    |                          |
| - Accumulated depreciation                                   |      |                    |                          |
| XI. Other assets   | 16   | 1.672.641.978.674  | 1.306.915.812.817        |
| 1. Receivables   |      | 624.499.885.191    | 540.859.896.255          |
| 2. Interest receivables                                      |      | 733.792.908.476    | 494.628.404.191          |
| 3. Deferred tax assets                                       |      |                    |                          |
| 4. Others  |      | 314.349.185.007    | 271.427.512.371          |
| In there: Goodwill   |      | 511.517.105.007    | 2/1.12/.012.0/1          |
| 5. Provision for other risks                                 |      |                    |                          |
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| TOTAL ASSET  |    | 73.706.301.078.249 | 65.448.355.625.419 |
|--|----|--------------------|--------------------|
| I UTAL ASSET   |    | /5./00.501.0/0.249 | 05.440.555.025.417 |
| B. LIABILITIES   |    |                    |                    |
| I. Deposits from State Treasury and State Bank                       | 17 | 23.567.580.437     | 1.611.075.169.608  |
| II. Deposits from other credit institutions                          | 18 | 4.630.531.338.565  | 2.527.654.093.909  |
| 1. Deposits  | 19 | 3.967.591.338.565  | 1.956.487.243.932  |
| 2. Loans   |    | 662.940.000.000    | 571.166.849.977    |
| III. Deposits from customers   |    | 47.221.366.182.441 | 38.766.464.463.698 |
| IV. Derivative tools and other financial liabilities                 | 7  | 9.789.886.574      |                    |
| V. Capital funding, fiduciary investment, loans held for credit risk | 20 | 3.543.773.774      | 6.375.966.811      |
| VI. Release valuable papers  | 21 | 6.872.062.715.315  | 8.223.028.456.028  |
| VII. Other liabilities   | 22 | 815.821.867.178    | 960.438.902.091    |
| 1. Interest payables   |    | 396.883.570.495    | 331.617.488.171    |
| 2. Deferred corporate income tax                                     |    | 13.243.991.992     | 13.243.991.992     |
| 3. Other payables and liabilities                                    |    | 382.695.901.988    | 592.691.938.473    |
| 4. Provision for other risks   |    | 22.998.402.703     | 22.885.483.455     |
| TOTAL LIABILITIES  |    | 59.576.683.344.284 | 52.095.037.052.145 |
|  |    |                    |                    |
| VIII. OWNERS' CAPITAL & FUNDS  |    | 14.129.617.733.965 | 13.353.318.573.274 |
| 1. Capital   | 23 | 12.526.947.129.844 | 2.526.947.129.844  |
| - Chartered capital  |    | 8.800.080.000.000  | 8.800.080.000.000  |
| - Capital for finance of fixed assets and basic construction         |    | 15.395.729.844     | 15.395.729.844     |
| - Capital surplus  |    | 3.711.471.400.000  | 3.711.471.400.000  |
| - Treasury stock   |    |                    |                    |
| - Preferred stock  |    |                    |                    |
| - Others   |    |                    |                    |
| 2. Reserves funds  | 24 | 381.944.534.394    | 377.855.272.940    |
| 3. Difference in exchange rate                                       |    | (12.025.869.313)   |                    |
| 4. Difference in assets revaluation                                  |    |                    |                    |
| 5. Retained profit / acc. loss                                       | 24 | 1.232.751.939.040  | 448.516.170.490    |
| - Profit (loss) this year  |    | 822.886.230.864    | 390.655.902.314    |
| - Acc. Profit (loss) last year                                       |    | 409.865.708.176    | 57.860.268.176     |
| IX. Minority interest  |    |                    |                    |
| TOTAL LIABILITIES AND OWNERS' CAPITAL                                |    | 73.706.301.078.249 | 65.448.355.625.419 |

## **OFF BALANCE SHEET ITEMS**

| Items                               | Note | Ending Balance    | <b>Beginning Balance</b> |  |
|-------------------------------------|------|-------------------|--------------------------|--|
|                                     |      |                   |                          |  |
| I. Currency debt obligations Hide   |      | 5.009.400.775.557 | 4.118.449.664.054        |  |
| 1. Guaranteed loans                 |      | 50.000.000.000    | 50.000.000.000           |  |
| 2. Professional commitment in LC    |      | 3.096.943.127.496 | 2.924.718.432.183        |  |
| 3. Other guarantees                 |      | 1.862.457.648.061 | 1.143.731.231.871        |  |
| II. Commitments made                |      |                   |                          |  |
| 1. Funding commitments to customers |      |                   |                          |  |
| 2. Other Commitments                |      |                   |                          |  |

## INCOME STATEMENT Quarter 2/ 2010

|  |      |      |                   |                 |  | Unit: VND         |
|--|------|------|-------------------|-----------------|--|-------------------|
| Items  | Code | Note | Quarter 2         |                 | Accumulation from the beginning of this<br>year to the ending of this period |                   |
|  |      |      | Year 2010         | Year 2009       | Year 2010  | Year 2009         |
|  |      |      |                   |                 |  |                   |
| 1. Interest and similar income                                 | 14   |      | 1.512.121.299.289 | 991.138.633.512 | 2.781.571.434.268  | 1.946.313.696.701 |
| 2. Interest and similar expenses                               | 15   |      | 870.919.524.267   | 527.454.419.432 | 1.626.488.042.142  | 1.031.340.370.145 |
| I. Net interest income   |      |      | 641.201.775.022   | 463.684.214.080 | 1.155.083.392.126  | 914.973.326.556   |
| 3. Fee and commission income                                   |      |      | 79.143.616.430    | 58.411.919.482  | 150.568.757.924  | 98.433.523.676    |
| 4. Fee and commission expenses                                 |      |      | 20.516.683.797    | 13.562.872.343  | 36.103.558.144   | 20.376.710.006    |
| II. Net fee and commission income (loss)                       |      |      | 58.626.932.633    | 44.849.047.139  | 114.465.199.780  | 78.056.813.670    |
| III. Net gain/loss from dealing in foreign currencies and gold | 16   |      | 38.271.368.184    | 7.432.150.059   | 59.904.025.608   | 60.473.506.330    |
| IV. Net gain/loss from dealing the trading securities          | 17   |      | (857.859.805)     | (2.075.072.496) | (505.596.935)  | (2.075.072.496)   |
| V. Net gain/loss from dealing of investment securities         | 18   |      | (5.028.592.840)   | 169.866.711.101 | (6.595.523.031)  | 169.856.098.215   |
| 5. Other incomes   |      |      | 3.228.898.828     | 8.105.405.925   | 18.331.767.107   | 10.394.989.177    |
| 6. Other expenses  |      |      | 1.170.080         | 106.474.155     | 15.617.013   | 108.366.000       |
| VI. Net other incomes  |      |      | 3.227.728.748     | 7.998.931.770   | 18.316.150.094   | 10.286.623.177    |
| VII. Income from investment in other entities                  | 19   |      | 12.117.377.641    | (2.290.624.889) | 12.957.250.286   | (2.155.604.352)   |
| VIII. General and adminstration expenses                       | 20   |      | 222.934.439.842   | 183.496.094.323 | 413.697.613.615  | 329.901.124.113   |
| IX. Operating profit before provision for credit losses        |      |      | 524.624.289.741   | 505.969.262.441 | 939.927.284.313  | 899.514.566.987   |
| X. Provision for credit losses                                 |      |      | 22.329.914.452    | 76.573.667.632  | 22.329.914.452   | 88.508.697.632    |
| XI. Profit before tax  |      |      | 502.294.375.289   | 429.395.594.809 | 917.597.369.861  | 811.005.869.355   |
| 7. Corporate income tax - current                              |      |      | 94.711.138.997    | 95.372.570.012  | 94.711.138.997   | 95.372.570.012    |
| 8. Corporate income tax - deffered                             |      |      |                   |                 |  |                   |
| XII. Corporate income tax                                      |      |      | 94.711.138.997    | 95.372.570.012  | 94.711.138.997   | 95.372.570.012    |
| XIII. Profit after tax   |      |      | 407.583.236.292   | 334.023.024.797 | 822.886.230.864  | 715.633.299.343   |
| XIV. Minority interest   |      |      |                   |                 |  |                   |
| XV. EPS (VND/share)  | 13.5 |      |                   |                 |  |                   |

## **CASH FLOWS STATEMENT**

Quarter 2/ 2010 (Direct method)

| Items   |          | Nut  | Accumulation                     |                 |  |
|---|----------|------|----------------------------------|-----------------|--|
| Items   | Code     | Note | Quarter 2/ 2010                  | Quarter 2/ 2009 |  |
| CASH ELOWS EDOM ODED ATING ACTIVITIES.  |          |      |                                  |                 |  |
| CASH FLOWS FROM OPERATING ACTIVITIES:   | 1        |      | 2.542.672.155.371                | 2.017.935.180   |  |
| Interest income and similar earnings received   | 1        |      |                                  |                 |  |
| 2. Interest expenses and similar expenses paid 3. Income from services received                                 | 2        |      | (1.561.221.959.818)              | (1.007.455.605  |  |
| 4. Difference in the amount of income / expenses from the business (foreign currency, gold and securities)      | 4        |      | 114.366.267.864<br>6.526.660.683 | 78.056.813      |  |
| 5. Others income  | 5        |      | 15.137.153.725                   | 1.447.146       |  |
| 6. Proceeds of the debt has been processed delete, offset by risk source  | 6        |      | 3.513.202.608                    | 8.834.060       |  |
| 7. Money to pay for staff and operations management, public service   | 7        |      | (398.699.055.073)                | (302.693.508    |  |
| 8. Income tax paid in the period  | 8        |      | (194.314.406.878)                | (46.114.045     |  |
| 8. Income tax paid in the period<br>CASH FLOWS FROM OPERATING ACTIVITIES BEFORE CHANGES IN OPERATING ASSETS AND | -        |      | (194.514.400.878)                | (40.114.043     |  |
| CASH FLOWS FROM OF ERATING ACTIVITIES BEFORE CHANGES IN OF ERATING ASSETS AND<br>LIABILITIES                    | <b>′</b> |      | 527.980.018.482                  | 941.526.239     |  |
| Changes in operating assets   |          |      |                                  |                 |  |
| 9. Increase/(decrease) in placements with and loans to other credit institutions                                | 9        |      | (1.351.328.816.402)              |                 |  |
| 10. Increase/(decrease) in trading securities and investment securities   | 10       |      | (544.467.493.820)                | 1.917.867.493   |  |
| 11. Increase/(decrease) in derivatives and other financial assets   | 11       |      | 4.121.834.722                    | 46.943.269      |  |
| 12. Increase/(decrease) in loans and advances to customers  | 12       |      | (4.547.240.691.996)              | (9.113.904.045  |  |
| 13. Increase/(decrease) in reserve account to offset the loss   | 13       |      |                                  | (135.659.082    |  |
| 14. Increase/(decrease) in other operating assets   | 14       |      | (123.680.656.811)                | (267.507.140    |  |
| Changes in operating liabilities  |          |      |                                  |                 |  |
| 15. Increase/(decrease) in borrowings from the State and SBV  | 15       |      | (1.587.507.589.171)              | (1.261.473      |  |
| 16. Increase/(decrease) in placements and borrowings from other credit institutions                             | 16       |      | 2.102.877.244.658                | (1.135.828.561  |  |
| 17. Increase/(decrease) in deposits from customers  | 17       |      | 8.454.901.718.757                | 5.516.227.573   |  |
| 18. Increased release of valuable papers and bonds  | 18       |      | (1.350.965.740.710)              | 2.005.188.617   |  |
| 19. Increased capital funding, fiduciary investment, lending and credit institutions, which risk                | 19       |      | (2.832.193.037)                  | (3.633.187      |  |
| 20. Increase financial instruments and derivative financial instruments other                                   | 20       |      | 9.789.886.573                    |                 |  |
| 21. Increasing interest, fees paid  | 21       |      | (85.365.828.604)                 | (509.895.741    |  |
| 22. Pay from the funds  | 22       |      | (37.441.200.860)                 | (42.640.999     |  |
| I. NET CASH FLOWS FROM OPERATING ACTIVITIES   |          |      | 1.468.840.491.781                | (782.577.038    |  |
| CASH FLOWS FROM INVESTING ACTIVITIES:   |          |      |                                  |                 |  |
| 1. Cash paid for purchase of fixed assets   | 23       |      | (10.889.698.816)                 | (126.505.922    |  |
| 2. Cash received from liquidating fixed assets  | 24       |      |                                  | 73.636          |  |
| 3. Cash paid for liquidation fixed assets   | 25       |      |                                  |                 |  |
| 7. Cash paid for joining capital in other entities  | 29       |      | (330.185.330.000)                | (3.300.000      |  |
| 8. Cash received from liquidating investments in other entities   | 30       |      |                                  | 5.500.000       |  |
| 9. Cash received from interest, dividend and distributed profit   | 31       |      | 8.684.511.413                    | 5.717.717       |  |
| II.NET CASH FLOWS FROM INVESTING ACTIVITIES   |          |      | (332.390.517.403)                | (118.514.568    |  |
| CASH FLOWS FROM FINANCING ACTIVITIES:   |          |      |                                  |                 |  |
| 1. Increase charter capital   | 32       |      |                                  |                 |  |
| 4. Dividend, profit paid for owners   | 35       |      |                                  | (344.417.549    |  |
| 6. Revenue from the sale of stock funds   | 37       |      |                                  |                 |  |
| III. NET CASH FLOWS FROM FINANCING ACTIVITIES   |          |      |                                  | (344.417.549    |  |
| IV. NET CASH DURING THE PERIOD  |          |      | 1.136.449.974.378                | (1.245.509.156  |  |
| V. CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR   | 38       |      | 15.043.519.990.797               | 17.385.638.989  |  |
| VI. Influence of foreign exchange fluctuation   |          |      | (11.566.460.376)                 | 57.324.105      |  |
|   |          |      | (11.000.100.070)                 | 57.547.105      |  |

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