## BALANCE SHEET

As at Jun. 30th, 2010

| Items |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Note | Ending balance | Beginning Balance |
| A. ASSETS |  |  |  |
| I. Cash and precious metals | 3 | 4.349.669.760.322 | 6.838.617.335.281 |
| II. Balances with the State Bank of Vietnam | 4 | 1.169.523.230.852 | 2.115.265.155.137 |
| III. Cash, precious metals at other credit institutions | 5 | 12.887.010.513.625 | 6.976.108.683.977 |
| 1. Deposits at other credit institutions |  | 12.887.010.513.625 | 6.777.637.500.379 |
| 2. Loans at other credit institutions |  |  | 198.471.183.598 |
| 3. Provisions for loss on loans to other credit institutions |  |  |  |
| IV. Securities trading |  | 24.689.030.323 | 98.823.528.310 |
| 1. Securities trading | 6 | 29.483.884.455 | 108.696.543.736 |
| 2. Provision for devaluation of securities trading | 6 | (4.794.854.132) | (9.873.015.426) |
| V. Derivative tools and other financial assets | 7 |  | 4.121.834.722 |
| VI. Loans and advances to customers |  | 42.527.650.321.099 | 38.003.086.033.255 |
| 1. Loans and advances to customers | 8 | 42.929.095.526.863 | 38.381.854.834.878 |
| 2. Provision for loss on loans and advances to customers |  | (401.445.205.764) | (378.768.801.623) |
| VII. Investments in securities | 9 | 9.066.269.080.672 | 8.401.390.843.906 |
| 1. Securities available for sale | 10.1 | 186.340.207.187 | 332.515.107.832 |
| 2. Securities held to maturity date | 10.2 | 8.935.638.142.172 | 8.165.783.088.426 |
| 3. Provision for devaluation of securities invested | 10.1 | (55.709.268.687) | (96.907.352.352) |
| VIII. Long-term investment | 11 | 1.100.926.397.103 | 766.468.328.230 |
| 1. Investments in subsidiaries |  |  |  |
| 2. Investments in joint-venture | 11 |  |  |
| 3. Investments in associated companies |  | 160.350.000.000 | 145.350.000.000 |
| 4. Other long term investment | 12 | 994.520.780.000 | 679.335.450.000 |
| 5. Provision for devaluation of long-term investments | 12 | (53.944.382.897) | (58.217.121.770) |
| IX. Fixed asset |  | 907.920.765.579 | 937.558.069.784 |
| 1. Tangible fixed assets | 13 | 404.183.159.366 | 430.282.056.229 |
| - Historical cost |  | 596.541.084.966 | 586.088.713.847 |
| - Accumulated depreciation |  | (192.357.925.600) | (155.806.657.618) |
| 2. Financial leasing assets | 15 |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| 3. Intangible fixed assets | 14 | 503.737.606.213 | 507.276.013.555 |
| - Historical cost |  | 536.376.356.265 | 536.376.356.265 |
| - Accumulated depreciation |  | (32.638.750.052) | (29.100.342.710) |
| X. Properties |  |  |  |
| - Historical cost |  |  |  |
| - Accumulated depreciation |  |  |  |
| XI. Other assets | 16 | 1.672.641.978.674 | 1.306.915.812.817 |
| 1. Receivables |  | 624.499.885.191 | 540.859.896.255 |
| 2. Interest receivables |  | 733.792.908.476 | 494.628.404.191 |
| 3. Deferred tax assets |  |  |  |
| 4. Others |  | 314.349.185.007 | 271.427.512.371 |
| In there: Goodwill |  |  |  |
| 5. Provision for other risks |  |  |  |



OFF BALANCE SHEET ITEMS

| Items | Note | Ending Balance | Beginning Balance |
| :--- | ---: | ---: | ---: |
|  |  |  |  |
| I. Currency debt obligations Hide |  | $\mathbf{5 . 0 0 9 . 4 0 0 . 7 7 5 . 5 5 7}$ | $\mathbf{4 . 1 1 8 . 4 4 9 . 6 6 4 . 0 5 4}$ |
| 1. Guaranteed loans |  | 50.000 .000 .000 | 50.000 .000 .000 |
| 2. Professional commitment in LC |  | 3.096 .943 .127 .496 | 2.924 .718 .432 .183 |
| 3. Other guarantees |  |  | 1.862 .457 .648 .061 |

## INCOME STATEMENT

Quarter 2/ 2010

| Items | Code | Note | Quarter 2 |  | Accumulation from the beginning of this year to the ending of this period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Year 2010 | Year 2009 | Year 2010 | Year 2009 |
|  |  |  |  |  |  |  |
| 1. Interest and similar income | 14 |  | 1.512.121.299.289 | 991.138.633.512 | 2.781.571.434.268 | 1.946.313.696.701 |
| 2. Interest and similar expenses | 15 |  | 870.919.524.267 | 527.454.419.432 | 1.626.488.042.142 | 1.031.340.370.145 |
| I. Net interest income |  |  | 641.201.775.022 | 463.684.214.080 | 1.155.083.392.126 | 914.973.326.556 |
| 3. Fee and commission income |  |  | 79.143.616.430 | 58.411.919.482 | 150.568.757.924 | 98.433.523.676 |
| 4. Fee and commission expenses |  |  | 20.516.683.797 | 13.562.872.343 | 36.103.558.144 | 20.376.710.006 |
| II. Net fee and commission income (loss) |  |  | 58.626.932.633 | 44.849.047.139 | 114.465.199.780 | 78.056.813.670 |
| III. Net gain/loss from dealing in foreign currencies and gold | 16 |  | 38.271.368.184 | 7.432.150.059 | 59.904.025.608 | 60.473.506.330 |
| IV. Net gain/loss from dealing the trading securities | 17 |  | (857.859.805) | (2.075.072.496) | (505.596.935) | (2.075.072.496) |
| V. Net gain/loss from dealing of investment securities | 18 |  | (5.028.592.840) | 169.866.711.101 | (6.595.523.031) | 169.856.098.215 |
| 5. Other incomes |  |  | 3.228.898.828 | 8.105.405.925 | 18.331.767.107 | 10.394.989.177 |
| 6. Other expenses |  |  | 1.170 .080 | 106.474.155 | 15.617.013 | 108.366.000 |
| VI. Net other incomes |  |  | 3.227.728.748 | 7.998.931.770 | 18.316.150.094 | 10.286.623.177 |
| VII. Income from investment in other entities | 19 |  | 12.117.377.641 | (2.290.624.889) | 12.957.250.286 | (2.155.604.352) |
| VIII. General and adminstration expenses | 20 |  | 222.934.439.842 | 183.496.094.323 | 413.697.613.615 | 329.901.124.113 |
| IX. Operating profit before provision for credit losses |  |  | 524.624.289.741 | 505.969.262.441 | 939.927.284.313 | 899.514.566.987 |
| X. Provision for credit losses |  |  | 22.329.914.452 | 76.573.667.632 | 22.329.914.452 | 88.508.697.632 |
| XI. Profit before tax |  |  | 502.294.375.289 | 429.395.594.809 | 917.597.369.861 | 811.005.869.355 |
| 7. Corporate income tax - current |  |  | 94.711.138.997 | 95.372.570.012 | 94.711.138.997 | 95.372.570.012 |
| 8. Corporate income tax - deffered |  |  |  |  |  |  |
| XII. Corporate income tax |  |  | 94.711.138.997 | 95.372.570.012 | 94.711.138.997 | 95.372.570.012 |
| XIII. Profit after tax |  |  | 407.583.236.292 | 334.023.024.797 | 822.886.230.864 | 715.633.299.343 |
| XIV. Minority interest |  |  |  |  |  |  |
| XV. EPS (VND/share) | 13.5 |  |  |  |  |  |

CASH FLOWS STATEMENT
Quarter 2/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Quarter 2/2010 | Quarter 2/2009 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Interest income and similar earnings received | 1 |  | 2.542.672.155.371 | 2.017.935.180.447 |
| 2. Interest expenses and similar expenses paid | 2 |  | (1.561.221.959.818) | (1.007.455.605.745) |
| 3. Income from services received | 3 |  | 114.366.267.864 | 78.056.813.670 |
| 4. Difference in the amount of income / expenses from the business (foreign currency, gold and securities) | 4 |  | 6.526.660.683 | 191.516.198.453 |
| 5. Others income | 5 |  | 15.137.153.725 | 1.447.146.505 |
| 6. Proceeds of the debt has been processed delete, offset by risk source | 6 |  | 3.513.202.608 | 8.834.060.366 |
| 7. Money to pay for staff and operations management, public service | 7 |  | (398.699.055.073) | (302.693.508.612) |
| 8. Income tax paid in the period | 8 |  | (194.314.406.878) | (46.114.045.215) |
| CASH FLOWS FROM OPERATING ACTIVITIES BEFORE CHANGES IN OPERATING ASSETS AND LIABILITIES |  |  | 527.980.018.482 | 941.526.239.869 |
|  |  |  |  |  |
| Changes in operating assets |  |  |  |  |
| 9. Increase/(decrease) in placements with and loans to other credit institutions | 9 |  | (1.351.328.816.402) |  |
| 10. Increase/(decrease) in trading securities and investment securities | 10 |  | (544.467.493.820) | 1.917.867.493.206 |
| 11. Increase/(decrease) in derivatives and other financial assets | 11 |  | 4.121.834.722 | 46.943.269.827 |
| 12. Increase/(decrease) in loans and advances to customers | 12 |  | (4.547.240.691.996) | (9.113.904.045.839) |
| 13. Increase/(decrease) in reserve account to offset the loss | 13 |  |  | (135.659.082.262) |
| 14. Increase/(decrease) in other operating assets | 14 |  | (123.680.656.811) | (267.507.140.743) |
|  |  |  |  |  |
| Changes in operating liabilities |  |  |  |  |
| 15. Increase/(decrease) in borrowings from the State and SBV | 15 |  | (1.587.507.589.171) | (1.261.473.690) |
| 16. Increase/(decrease) in placements and borrowings from other credit institutions | 16 |  | 2.102.877.244.658 | (1.135.828.561.291) |
| 17. Increase/(decrease) in deposits from customers | 17 |  | 8.454.901.718.757 | 5.516.227.573.314 |
| 18. Increased release of valuable papers and bonds | 18 |  | (1.350.965.740.710) | 2.005.188.617.864 |
| 19. Increased capital funding, fiduciary investment, lending and credit institutions, which risk | 19 |  | (2.832.193.037) | (3.633.187.480) |
| 20. Increase financial instruments and derivative financial instruments other | 20 |  | 9.789.886.573 |  |
| 21. Increasing interest, fees paid | 21 |  | (85.365.828.604) | (509.895.741.676) |
| 22. Pay from the funds | 22 |  | (37.441.200.860) | (42.640.999.327) |
|  |  |  |  |  |
| I. NET CASH FLOWS FROM OPERATING ACTIVITIES |  |  | 1.468.840.491.781 | (782.577.038.228) |
| CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of fixed assets | 23 |  | (10.889.698.816) | (126.505.922.158) |
| 2. Cash received from liquidating fixed assets | 24 |  |  | 73.636.364 |
| 3. Cash paid for liquidation fixed assets | 25 |  |  |  |
| 7. Cash paid for joining capital in other entities | 29 |  | (330.185.330.000) | (3.300.000.000) |
| 8. Cash received from liquidating investments in other entities | 30 |  |  | 5.500 .000 .000 |
| 9. Cash received from interest, dividend and distributed profit | 31 |  | 8.684.511.413 | 5.717.717.056 |
|  |  |  |  |  |
| IINET CASH FLOWS FROM INVESTING ACTIVITIES |  |  | (332.390.517.403) | (118.514.568.738) |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1. Increase charter capital | 32 |  |  |  |
| 4. Dividend, profit paid for owners | 35 |  |  | (344.417.549.600) |
| 6. Revenue from the sale of stock funds | 37 |  |  |  |
|  |  |  |  |  |
| III. NET CASH FLOWS FROM FINANCING ACTIVITIES |  |  |  | (344.417.549.600) |
|  |  |  |  |  |
| IV. NET CASH DURING THE PERIOD |  |  | 1.136.449.974.378 | (1.245.509.156.566) |
|  |  |  |  |  |
| V. CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 38 |  | 15.043.519.990.797 | 17.385.638.989.568 |
| VI. Influence of foreign exchange fluctuation |  |  | (11.566.460.376) | 57.324.105.872 |
| VII. CASH AND CASH EQUIVALENTS AT END OF YEAR | 38 |  | 16.168.403.504.799 | 16.197.453.938.874 |

